

CADA EXHIBITOR AGREEMENT:
2017 STATE CONFERENCE "JAMAICADA"
MARCH 1-4, 2017 EXHIBITOR DATES MARCH 2-3, 2017

Membership is current Membership is due

Affiliate Membership Levels are based on sales to California Schools in one year. Please see the scale below to determine your Membership Level.	
Mem. Level/Sales	Mem. Cost
<i>Affiliate 1</i> \$0 - \$500,000	\$350
<i>Affiliate 2</i> \$500,001 — \$2,000,000	\$550
<i>Affiliate 3</i> \$2,000,001 — \$5,000,000	\$800
<i>Affiliate 4</i> \$5,000,001 and up	\$1,050

8' x 10' 1st Booth @ \$975 _____
 *Add 1' Booths (8' x 10') @ \$925 _____
 Non-Member Booth @ \$1600 _____
 Total Number of Extra Reps _____ @ \$35 _____
 2 Dinner/Dance tickets @ \$50.00 _____
 Dinner/Dance tickets _____ @ \$50.00 _____
 Lunch/Closing Session tickets _____ @ \$40.00 _____

Affiliate Membership Dues or Sponsorship Dues, if not paid since July, 2016 _____
 Scholarship Fund Contribution _____
After December 31 - Late Fee \$100 per booth
TOTAL DUE
 *Limit of 8 booths per company

Date: _____
 Check Enclosed Credit Card: Visa MasterCard American Express

CC Number: _____ Exp. Date: _____

Signature of Cardholder: _____
Check our on-line exhibitor showroom floor plan for booth location availability at www.CADAI.org/exhibitor

Booth Choice: 1st: 2nd: 3rd: 4th: 5th: 6th:

Company: _____

Primary Contact (Information for Print): _____ Title: _____

Address: _____

City, State, Zip: _____

Phone: _____ Fax: _____

Website: _____ Email: _____

I require one 500-watt electrical outlet for booths. Total Outlets Needed: _____
 (If buying multiple booths please specify how many electrical outlets you will need. Limit 1 per booth.)

Please indicate what you would like to have printed in the onsite program book for your exhibitor listing.
 Please note company name, contact name, phone number, email and website are the only things published in the onsite program book.

Same as above Please print information below

Company: _____

Contact Name: _____ Phone: _____

Email: _____ Website: _____

CANCELLATIONS: Written cancellations received prior to **December 12, 2016** shall be subject to a 10% service charge. Cancellations received after **December 12, 2016** but prior to **January 20, 2017** shall be subject to a 50% service charge. No refunds will be made for cancellations after **January 20, 2017**.
PRINTING DEADLINE: Applications received after **January 13, 2017** may not make the printing deadline for the program. **COMPLETED PAPERWORK:**
All registration forms and payment must be received before booths are booked. Send forms and payment to:

CADA EXHIBITOR AGREEMENT

In reserving exhibit space for our organization, I understand that CADA reserves the right to make all booth assignments but will do so as equitably as possible. I understand that Exhibit fees must accompany this agreement in order to receive a booth assignment.

BOOTH ASSIGNMENTS: Following the first choice of Medallion Sponsors, booths are assigned based on the order in which payments and completed applications are received at CADA Central. If you would like to be a Medallion Sponsor please contact Stephanie @ CADA Central at (831) 464-4891.

CADA WILL PROVIDE: An 8' x 10' x 8' foot tall fully draped booth, one six-foot draped table and a 7" x 44" sign, ordered by GES Exposition Services. One 500-watt electrical outlet will be provided for booths sold up to 30 days prior to the convention. **Request must be indicated** on the front of this document in the space provided. Any exhibitor requiring electricity on-site or within 30 days will pay the going rate to the decorating company. The exhibit area is fully carpeted. CADA Exhibitors may purchase discounted cartload services through the GES service packet. **All items associated with the booth must stay within the confines of the booth. Exhibitors wanting to exceed the 8 ft. height must get pre approval from CADA Central and will be strategically placed.**

MULTIPLE BOOTH SPACES: If more than one booth space is purchased, the first booth will always be at the rate of **\$975** and additional booths at the rate of **\$925**, respectively.

LIABILITY: It is agreed that CADA and/or the Town and Country Resort will not be responsible for any loss, damage, or injury that may occur to the exhibitor, exhibitors' employees, or the exhibitors' property, from any cause whatsoever, prior to, during, or subsequent to the period covered by this agreement. However, CADA will provide 24-hour security service in the exhibit area and do all in its power to prevent theft and damage to the exhibits.

IT IS THE ENTIRE RESPONSIBILITY OF THE EXHIBITOR to protect, indemnify, defend and hold harmless CADA, the Town and Country Resort, and all related parties from all damages and claims resulting from the use of the exhibition premises except where the claim results from the negligence of CADA, the Town and Country Resort, and all related parties. **Exhibitors acknowledge that they carry general liability insurance and that they will issue a certificate of insurance naming CADA as additionally insured for the duration of the convention and three days before and after set up and breakdown.**

REMOVAL: No part of the exhibit shall be removed during or prior to the end of the final exhibit session of the convention without specific written permission of CADA. **Dismantling a booth and/or vacating the Exhibit Hall before the end of the last exhibit session will result in a \$500 booth surcharge for subsequent conventions.**

DAMAGE: No signs or articles may be affixed, nailed or otherwise attached to walls, doors, or other hotel property. No attachments may be made to the floor by nails, screws, or other devices that would cause damage. All space is leased subject to these restrictions. Violations could result in voiding this contract.

SAMPLES: Food/drink samples may only be distributed to attendees within the exhibit areas. "Samples" are defined as "bite" or "drink" sized portions. The management reserves the right to revoke these privileges if these guidelines are violated. No alcohol is to be distributed by exhibitors.

EXHIBIT SALES: Sale of items from an exhibit booth is prohibited. You are welcome to take orders, but not exchange products for compensation.

SUITCASING POLICY: As defined by the International Association of Exhibitions and Events, suitcasing is a practice on the part of any attendee who is observed to be soliciting business in the aisles or other public spaces, and/or in another company's booth. All materials must be distributed from the booth and not in the public areas of the convention. Any person violating or suspected of violating this policy may be removed from the conference, prohibited from attending the remainder of the conference and prohibited from attending future CADA conferences at the sole discretion of CADA staff.

The following terms and conditions shall be part of the vendor's agreement to exhibit at the CADA State Convention. These conditions are not negotiable. By registering to exhibit the vendor agrees and accept these terms and conditions. Violation of the terms and conditions of this policy will result in review and action by the CADA Board of Directors including denial of exhibit space or removal of exhibit.

1. No alcohol is to be distributed by exhibitors in the Exhibit Hall.
2. Exhibits are to stay within the designated booth area. Booths are 8 ft. deep, 10 ft. wide and 8 ft. high. You must obtain permission to exceed the height and will be strategically placed.
3. Booths are not to have solid sides that would impede or restrict the vision of neighboring booths. (From the back of the booth out 4' the sides may be 8' high; from that point to the aisle the sides may only be 4' high. This includes plants, balloons, and any structure that may impede or restrict the vision of the neighboring booths.)
4. Vendor shall follow all booth setup standards set forth by IAEE (see page 4 of this agreement for these standards).
5. Exhibits are not to infringe on other vendors' space. This includes, but is not limited to, noise level, hanging props, laser equipment, and/or flashing lights. Lighting should not project onto other exhibits, walls, ceilings, and/or show aisles. Exhibitors may use sound equipment in their booths as long as the noise level does not disrupt the activities of neighboring exhibitors.
6. Noise levels must be held to an 80-decibel maximum at all times. Show Management will monitor the 80-decibel regulation on-site. If an exhibitor is in violation of the 80-decibel regulation, they will receive one warning. If the exhibitor continues to operate noisemaking exhibits in excess of 80-decibels after the first warning, Show Management reserves the right to cut the power of the offending mechanism, or otherwise ensure the noisemaking mechanism is shut off. Any expenses incurred in this instance will be the sole responsibility of the exhibitor.
7. Only one Exhibitor and/or vendor is allowed to exhibit per booth. No subleasing or sharing of booths.
8. **Exhibitors are not to arrange, plan, or otherwise involve attendees, themselves or their company in any activities on the same day as or in conflict with any scheduled CADA event during the Convention.** Any individual violating this policy will be asked to leave the convention and will be put on probation (restricted from attending any CADA function) for at least one or more years.
9. Vendors and their personnel are to treat all convention attendees, convention center staff, and CADA personnel involved with the convention in a professional and courteous manner. Argumentative and disruptive behavior is unacceptable and will not be tolerated.
10. All promotional materials are to be distributed or handed out at the vendor's booth only. Vendors are not allowed to have employees stationed at any other location in the exhibit hall distributing their material or handouts.
11. All publications offered for sale by any vendor must be sold through the CADA Convention Store. Arrangements to sell these materials can be made (60) days before the convention. There is no selling of goods or services in the exhibit hall.
12. No vendor personnel or volunteer under the age of eighteen (18) or in high school shall be allowed in the exhibit hall without prior CADA written approval.
13. A vendor's booth(s) shall be occupied at all times when the exhibit hall is open. Vendors are not to close down their booth(s) prior to the designated time. Violators will pay a \$500 retainer to exhibit at future shows.
14. Vendors shall follow all rules and adhere to all restrictions communicated by CADA or the facility management group.
15. Vendor agrees to do business in accordance to CADA's Code of Ethics, which can be found at www.cada1.org/affiliates.
16. Registration for the CADA Convention as an Exhibitor is not complete until this registration form is processed and accepted by CADA. CADA reserves the right to reject any potential registrant and/or withhold badges at the sole discretion of CADA staff. In the event CADA does not accept a registration, CADA will promptly refund all conference registration fees paid if the applicant is not accepted.

Company: _____ **Name:** _____ **Signature:** _____ **Date:** _____

ALL PAPERWORK MUST BE PROPERLY FILLED OUT & SIGNED WITH PAYMENT BEFORE BOOTH IS BOOKED. CERTIFICATE OF INSURANCE MUST BE SUBMITTED PRIOR TO SHOW.

Company: _____ Name: _____
Signature: _____ Date: _____

“EPIC LEADERSHIP – EMPOWERING•PASSIONATE•INSPIRING•COMMITTED”

- **Each booth includes 2 representatives. The cost of additional representatives is \$35 per person. There is no limit to the number of *additional* Representatives.**
- Please complete the form by filling in the names of your 2 booth representatives and any additional representatives. (If names have yet to be determined please signify on form below. All names and name changes **must be submitted by February 6, 2017**, any name changes past this date may be subject to a \$35 fee.)

Company Name: _____ **Booth Number(s):** _____
(to be filled out at CADA Central)

Booth 1: First and Last Name
1.
2.

Booth 2
1.
2.

Booth 3
1.
2.

Booth 4
1.
2.

Booth 5
1.
2.

Additional Representatives @ \$35 each
1.
2.
3.
4.
5.
6.
7.
8.
9.
10.

Total Number of Extra Reps: _____ @ \$35 = _____ (total)

Payment Method: Visa MC Amex

CC#: _____ **Exp. Date** ____/____

Name on Card: _____

Signature: _____

Check

Check Enclosed - Check #: _____

If you are unsure of who your booth representatives will be please indicate TBD on the form and contact CADA Central with your names before February 6, 2017.

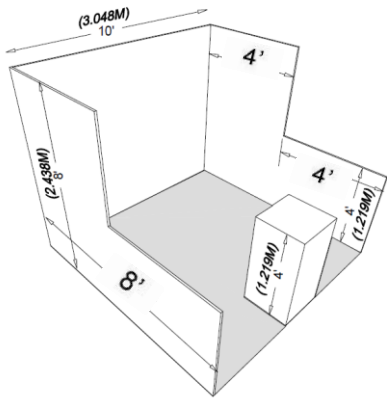
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BOOTH SETUP GUIDELINES

These are the industry standards set forth by IAEE (International Assoc. of Exhibitions & Events).

Linear Booth

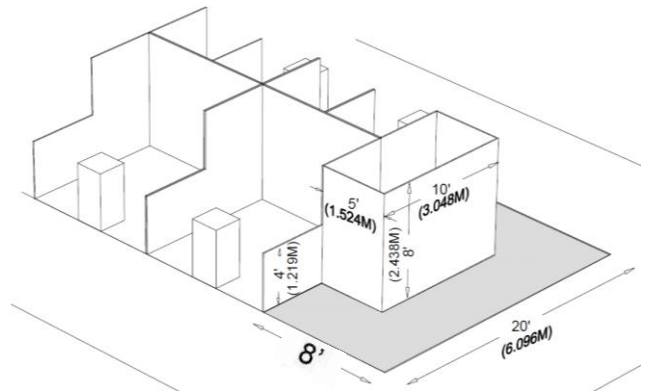
Linear booth(s) or “in-line” booths are arranged in a straight line and have neighboring exhibitors on their immediate right & left, leaving only one side exposed to the aisle.



Please Note:
Booths are 8' ft. deep by 10' ft. wide and should not exceed 8' ft. in height.

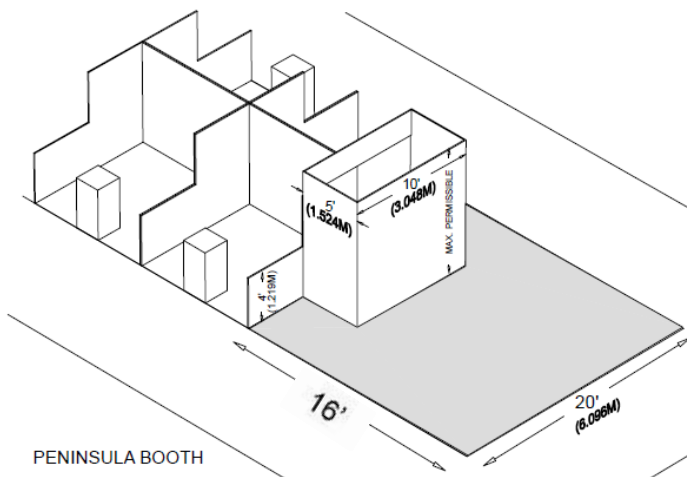
End-cap Booth

An End-cap Booth is exposed to aisles on three sides and comprised of two booths.



Peninsula Booth

A peninsula booth is exposed to aisles on 3-sides & comprised of a minimum of 4-booths.



PENINSULA BOOTH

These are the standards set forth by IAEE. All exhibitors are expected to follow these standards when setting up their booth.

Any exhibitor that does not follow these guidelines may be required to take down or reconstruct their booth on show site.

Linear or “in-line” booths cannot exceed 8 ft. in height unless they are on a perimeter wall.

If you are in any doubt - we encourage you to send us your booth design before the conference to ensure you are within the guidelines. Contact CADA Central if you would like to submit your booth design.

* IAEE (International Association of Exhibitions & Events)

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