### California Association of Directors of Activities Sum

Summer/Fall 2007



## 5 Tips for support of new teachers

**P**art of CADA's mission is to support leadership development. With the new certification program and the continuing conferences we offer we feel confident that we are tackling what is truly needed in California and the Nation. With that I recall what it was like to be the new guy in town, and how all that I learned my assist the first year activities student as well. Here are 5 tips on how to reach out and support your students:

- 1. **Never let them feel isolated:** New teachers want to know that they are not alone as they struggle to learn to manage and organize a classroom. The question "Are you having the same problems?" is answered by creating scheduled time for beginning teachers to get together and share concerns and issues with seasoned veterans who can provide guidance and suggestions. Take time to share refreshments, have discussions, trade your stories of success and build excitement and energy at every opportunity.
- 2. **Be visible everyday:** Many new teachers say that visibility and personal interaction with the principal is the number one factor that would make the difference in their decision to stay or leave a particular school. Visiting classrooms regularly, promoting success, and allowing time for discussion and questions are powerful motivators for beginning teachers. When the principal makes a concerted effort to create conditions that support and nurture new staff, teacher retention is more likely.
- 3. **Provide the skills and knowledge needed for their success:** Time and experience have shown us what new teachers need. We should be responsible for providing the skills and knowledge to help new teachers design effective classroom environments and develop learning opportunities for their students. For a new teacher, the "Everything is a First" philosophy is a day to day reality. All new teachers want help with classroom management, building relationships, strategic planning with lesson design, observations and evaluation and testing. Consider a yearlong, site-based professional development program, with monthly seminars. This provides new teachers with step-by-step strategies and activities that build both confidence and competence.
  - Allow time for growth and reflection: Continuous reflection and assessment on acquisition of skills and knowledge is an integral component of all new teacher success. Knowing what works and what does not allows new teacher to identify areas of growth and strength while determining specific areas that need improvement. Focused questions, related to monthly seminar topics, provide a forum to share thoughts and feeling and can be accomplished one on one or in a small group discussion. Having an on-going support system in place and monitored by the principal ensures that new teachers get the guidance and direction needed to make a difference in the classroom.

5. **Celebrate!** Learning to teach is a long process and celebrating small, incremental steps is one way to recognize growth and achievement. Take time to have a "chat and chew" breakfast, write positive notes, provide special treats or just say "Thank You" for coming to school. The rewards in teaching are often intrinsic and we must recognize the little things that happen every day that make school a good place to be.

Take this information and put the words "student leader" in place of teacher. If we as advisors realize that we train new "teachers" each

year we can make or jobs easier by taking ideas from teacher training and train our student leaders. The only down fall is that we have to train student leaders every year where a first year teacher is only that once.



ADA is building our "Field of Dreams" for the upcoming State Convention. World Class Keynoters, Meet the Pros, Over 80 sessions, 200+ Exhibitors, Networking, Receptions, New Director Programs, Dinner/Dance, Elections, Leadership Training, CADA Book Store & Inspiration.

#### More information to come Make plans early for the Grand Sierra Resort in Reno

2/27 to 3/1

Attention Eligible Members: DEADLINE for nomination for CADA Vice President is November 1, 2007. Get your nomination in early. Contact: Don Shaffer (Past President) Kramer Middle School Placentia, CA 92870 (714) 524-2171 Cell (714) 624-1405 DonShaffer@sbcglobal.net

#### Inside this issue: Leadership Camps 2 6 Insurance Update 7 Certification Program 9 Popularity vs. Productivity 12 CASL INSERT 13 NASC Recap In NASC Registration 15 Character Counts 16 CADA Camp Recap 17 Training 19 Calendar and Contacts



## CADA/CASL Camps—Adventure in Leadership

has been training student leaders and their advisors during the summer at Stanford University and University of California at Santa Barbara, this

year we added the Activities Curriculum Certification to the mix and the camp just keeps getting stronger. As Thoreau asked of Emerson "Why are you not here?"

From the keynoters to the interest sessions, the training was diverse and uplifting. Mike Smith continued his run as camps kick off speaker. Russ Peak added some magic to week with the his Mentalism and Magic, while newcomer **Justin** Boudreau established himself as an up and comer. Always offering his knowledge, Stu Shaffer, CADA Past President, continued to awe the crowd with his traveling junk show. With rotations

that focused on Project Planning, Marketing, and Teambuilding, our students got a well rounded education. The camp program would like to thank our medallion sponsors: WOW Special Events, for helping with the Pre-Camp festivities in Santa Barbara, Audio Dynamix for supplying the sound system, All Action Awards for all our pens and goodies, Jostens & Herff

games and Coca Cola for their efforts with our students: continued support.

or almost 25 years, CADA Jones with the help of the the largest CADA camp ever with Jill Mainard, Jennifer Graves, speakers, IZA Design for the almost 400students. We would like shirts. Plan-it Interactive for the to thank our staff for all of their

J.P. Nyberg (Past President), John Thanks to the organization of Gibson (Past President), Monica

Allison Gadeke, Ron Ippolito, Tim Hopper, Suzy Krzaczek, Don Shaffer (President), Stu Shaffer (Past President), Pete Cahn (Past President), Bob Collins, Patricia

> Holt (Area F Coordinator), Sidonie Rhodes, Diann Edens, Sandy Kurland (Leadership Development Coordinator) Jody , Nyberg, Kelsey Gaines, Stephanie Clark, Phillip Chylinski, Anna Ripken, Margie Reed, Derek Lamoreaux, Bradley Lamoreaux. Karmen Lamoreaux, Rain Shonna Lamoreaux, August, Farrah Rigo, Jose Duenas (newly married), Eileen Beckley, Tanya Rianda, Joe Hurtado, Steve Gallagher, Bill Bowen, Jan Hayes-Rennels, Jim Johnson, Jo Forsyth, Shannon Hurtado, Kim Fisher, Verne Johnson, Kimberlee Lawson, Lisa Joralemon. Patrick Maurer, Tanya Rianda,

Jason Kaylor, John Lucero, Charley Williams, Bill Pinol, Carol Cook, Lilly Coronado, Melissa Dickinson, Bob Vincent, Janet Roberts (Area E Coordinator), Mary Jane Smith, Jack Ziegler (Past President), Al Gaines, Glenn Zimmermann (Executive Director)

5 camps later we all survived the summer and we hope your school year is the best it can be, we hope to see all of you next summer.



Jack Ziegler, Leadership Camp Anderson (Area D Coordinator), & CASL Coordinator as well as Toosje Lamoreaux ..... Past President, our Middle Camp

School and High School Camps keep on growing stronger as we offer more lessons packed into a small amount of time. Santa Barbara once again recorded

Steering

For more information contact Jack Ziegler at JZiggie@aol.com.

> Committee), Paul Chylinski (Communications Coordinator), Kathleen Smith, Todd Arrowsmith,



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## **ICEBREAKER 101**

## **One Way VS** Two Way Communication

ave the participants to pair up with someone else. If you would like the added benefit of using this as an ice breaker or a networking opportunity make sure they are pairing up with someone they do not know. Ask them to decide which one of the pair is A and which is B. Ask the A's to leave the room. Give the B's these instructions, "When the A's come back into the room they will be blind folded. Your job is to take them by the arm (like if you were leading a blind person) on a little field trip. You may give them instructions; such as, "walk forward five feet". Explain that their job is to get their A safely back to his or her seat. (This takes a little advance planning. You must decide on the route ahead of time.) To the group of A's give these instructions, "You will be blind folded and your B partner will lead you on a little field trip. They may give you instructions and lead you by the arm but you are not to ask questions or give them any feedback whatsoever. Their goal is to get you safely back to your seat." After, the first half of the exercise is accomplished, the roles should be reversed and a different route established. Only this time there should be two way communication. This will go much faster and easier with less stumbling by the blindfolded participant.

If you have any great icebreakers email them to ski.lhs@verizon.net





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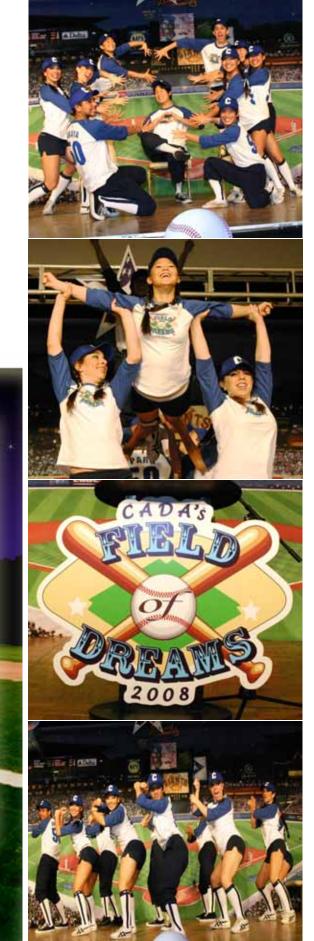
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California Association of Directors of Activities

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Grand Sierra Resort in Reno, Nevada



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selected has Somerton Student Insurance as their Broker. Somerton is a respected authority on Student Insurance and known as plan administrators and general agents whose focus is students, athletics, and International and Study Abroad programs. Somerton will assure that you have the expertise, products and services you need to succeed at your disposal. We have placed the General Liability and Member's Liability with Great American Assurance Company and K and K Insurance Group, Inc. and the Accident Policy with Guarantee Trust Life Insurance Company.

General Liability and Medical Accident policies cover specific reported events. Certificates are issued from the January General Liability policy (as opposed to the July Members Liability policy). Coverage is provided for Spectators and Participants for all reported and approved events.

General Liability covers CADA for third party claims up to \$1,000,000 per occurrence where the third party is alleging that CADA has been negligent. Excess Liability provides the same coverage as the General Liability but adds an additional \$1,000,000 on top of the underlying GL policy (refer to policy for limitations). The coverage includes CADA premises liability (individual office location for claims such as slip-and-falls) as well as rented/leased premises which are in CADA control during camps, conferences or workshops. This policy includes coverage for Volunteers but only while acting at the direction of and within the scope of volunteer duties for CADA: and Managers or Lessors of Premises that have been leased to CADA with respect to the CADA's use of that part of the premises leased to you or which you have otherwise been permitted to use. Below are the limits of coverage.\*

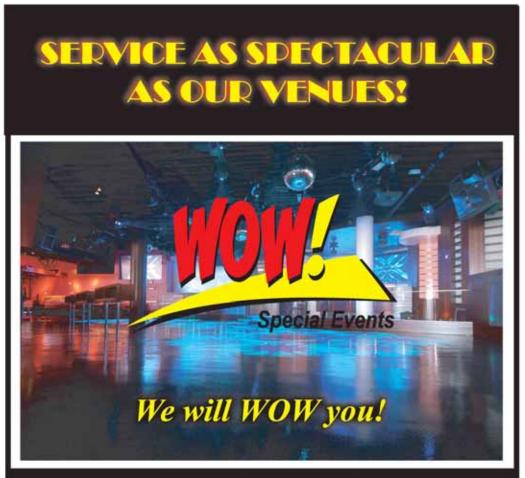
- General Aggregate Limit (Other than Products/Completed Operations **NONE**
- Commercial General Liability, Per Occurrence **\$1,000,000**
- Bodily Injury and Property Damage **\$1,000,000**

- Products and Completed Operations, occurrence and aggregate limit **\$1,000,000**
- Personal and Advertising Injury **\$1,000,000**
- Participants Legal Liability \$1,000,000
- Damages to Premises Limit (rented to you) **\$ 300,000**
- Medical Expense Limit (any one person) **\$ 5,000**
- Non-Owned and Hired Auto Liability **\$1,000,000**

The Members General Liability policy offer the **\$1,000,000** per occurrence and covers the members of CADA while they are performing the duties of Activity Directors under CADA with these same limits.

The Medical Accident policy through Guarantee Trust Life (GTL) covers participants, coaches and staff for reasonable medical expenses for treatment of an accidental injury incurred. Treatment must start within 60 days of the accident and all expenses must be incurred within 52 weeks from the date of accident. The policy includes an Accidental Death and Dismemberment Benefit. This is an Excess policy that does not cover treatment of service that is available under other insurance available to the Insured Person.\*

Any questions regarding this policy please contact CADA Central directly. \*refer to the Master Policies for details.



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# **CADA Certification Program**

ttention all CADA members we have what all great activities directors have been looking for, validity ... validity that what you do not only matters but that you are a certified Activities Director on top of it. What is the Certification CADA Program you might ask? Since the "Rev-It-Up Convention" in San Diego we have been offering our members a to become chance certified Activities

As featured in the May 2007 Directors. newsletter we had quite a number of members that have taken the first steps to become certified. This summer we had more than ever accept the challenges of this program. The program consists of 9 components that help build a better activities program. The first step is for "Basic Certification" and that is a 2 unit based program we call the Foundation For *Student Activities.* The Foundation is a basic introduction to the Essential Elements for Student Activities to include but not limited to School Culture and Climate, Communication among stakeholders, Student Roles and Responsibilities and available resources. Beyond that you may earn an "Advanced Certification" as long as you follow up with our 1 unit coursework. This course work includes: Legal Aspects of Student Activities, an in-depth look at the laws, codes, regulations, and court decisions that affect the working of the student government and student activities. Reviewing contracting, bidding, fundraising, and student rights from school site and district regulations, through state education codes, to Federal laws and Supreme Court decisions; Financial *Accountability* for funds raised by students to the expenditure of student monies according to both California State laws and codes and ASB Fund management, best practices. budgeting, fundraising, and the role of the student government in protecting the integrity of the process; **Organizing Student** Activities where you identify strategies for organizing and planning an effective student



UCSB II Class of 2007-Each week the class got larger, Stanford had 20 Advisors

activities program that complements the school's instructional mission. Strategies for collaborating and networking with class and club advisers, athletic directors, and school administration. Working to build a team. Looking into the elements of Time Management and Fundraising activities and Project Planning; Character Development including some of the elements of Character Counts and understanding the Ethics of Leadership to model the behaviors and attitudes expected of all students. The philosophy of inclusion and the desire for a safe school. How to motivate the divers populations not just limited to the students on campus. Identify the Diversity and work toward tolerance among all stakeholders; *Leadership Development* for a leadership class, ASB roles and responsibilities, Curriculum, and the elements necessary for effective problems solving. Understanding leadership styles and shared leadership and shared decision making principals for the

preparation of student leaders. Service Learning and Personal Growth and Social Development; *School Culture and Climate* where teambuilding with the staff, administration, and community come into play. Strategies for identifying and utilizing community resources. Recognition of student, staff, and parent

involvement. ASB and student government finding ways to work with the school business community as well as parents. Understanding the legal responsibility for proving supervisions with parent volunteers in on and off campus student activities; *Communications*, both the aspects individual and group Communications and the business of marketing and working with the media. From the basic writing skills and public speaking to the understanding the concepts of effective advertising and working with large groups. Lastly you will have a Field Study in Student Activities to accomplish to finish the certification process.

Many have started at Convention, others picked it up at Summer Camp. If you have any questions regarding the program please contact J Peter Cahn, Coordinator of Special Projects at JCa9@aol.com or pcahn@cada1.org, 530.219.0958



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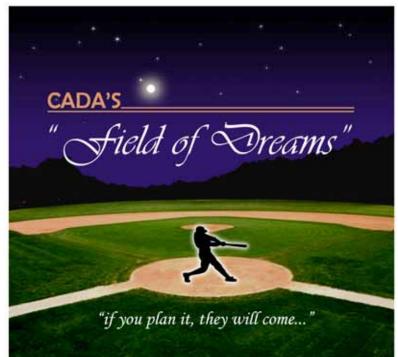
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## **Popularity versus Productivity**

Popularity and productivity sound like fraternal twins, but in reality they can look as different as Paris Hilton and Warren Buffet. If productivity is a Honda Civic, then popularity is a Lamborghini Diablo with a bad transmission. In leadership, substance trumps style—every time.

#### A Popular Flop

Among the litany of dotcom flameouts, Pets.com is notable for the mass popularity it achieved, and infamous for its failure to generate even a cent of profit. As a 1998 startup, Pets.com was founded upon the idea of selling pet supplies to online shoppers. The darling of venture capitalists, Pets.com raised a



spectacular \$82.5 million of capital during its initial public offering in 2000. Shortly thereafter, Pets.com poured \$1.2 million into a Super Bowl commercial. Featuring the company mascot, a sock puppet dog, the advertisement was a smash hit and was voted the best Super Bowl ad by USA Today. The business' catchy slogan

"Because Pets Can't Drive!" announced its arrival to the American market, and consumers flocked to the company's website. Fellow dotcom, Amazon, even bought into the craze—literally—purchasing 50% ownership of Pets.com.

Unfortunately for Pets.com (and fans of their sock puppet mascot), they never garnered enough business to offset massive startup costs sunk into warehousing and marketing. The dotcom bubble burst and financing dried up.

Only nine months after going public, Pets.com went out of business. In short, Pets.com lacked a productive business model which could translate popularity into profits.

#### **Lovable Losers**

The Chicago Cubs epitomize the concept of the popular, but ineffective franchise. Nicknamed, "The Lovable Losers" by their fans, the Cubs consistently play their way to the bottom of the standings, despite having one of the higher payrolls in Major League Baseball. Although the Cubs have endeared themselves to Chicagoans, who pack Wrigley Field for every game, the team cannot seem to deliver results. With each passing year of futility, the Cubs prove how disconnected popularity can be from performance.

#### Leadership Application

What can leaders learn from Pets.com and the Chicago ( Cubs? Well, a couple of simple lessons.

First, as the proverb says, "You can't judge a book by its cover." A prudent leader looks past appearances to discern the heart of a matter. Perhaps it's the potential hire with the glittering resume, who, upon further review, falsified his achievements. Or maybe it's a potential partner with the captivating sales pitch, who after being researched, turns out to have a track record of unethical behavior. Or possibly it's a sparkling business opportunity that promises growth and brand recognition, but, after being reviewed, would clearly steer the company away from its mission.

Second, leaders build margins not image. A leader may be forced to take unpopular stands for the good of the company. Popularity isn't bad, but decisions made solely on the basis of popular opinion can be devastating. Leaving a plush corporate campus for smaller, more functional office space doesn't earn a leader a pat on the back, but it may protect the company from financial doom. Layoffs are agonizingly unpopular, but they may the only solution to a downturn in the economy. Leaders are willing to endure the criticism of making tough calls that fly in the face of popular opinion.

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## Summer / Fall 07 Insert **CALIFORNIA ASSOCIATION OF STUDENT LEADERS**

#### ear Student Leaders of California,

Hello! My name is Kelsey Natsuhara, and I am your 2007-2008 President of the California Association of Student Leaders (CASL). I am from Area A and am a Junior at Lincoln High School in Stockton. CASL is a statewide organization dedicated to providing opportunities for student leaders in middle and high school to network, share activity ideas, and develop their leadership skills. CASL is one of the foremost student leadership organizations in the country and the opportunity to lead the CASL State Board is such an honor. I will make the most of my term as President by serving you, the student leaders of California, to the very best of my ability.

One of my main goals for this year is to provide more opportunities for student leaders to stay involved in CASL. This state newsletter is one way I hope to achieve this. The newsletter will have the contact information of our entire CASL State Board, so students can communicate with their Area Directors. There will also be a spotlight section on outstanding student leaders. I strongly encourage you all to take a look at our application and tell us about a unique project you, or someone at your school has completed. We will choose a few students and spotlight them in our next edition. I would also like to emphasize community service. The CASL State Board has chosen two

organizations that we would like to support for the upcoming school year: the Elizabeth Glaser Pediatric AIDS Foundation and the Children's Hospital of Orange County. I encourage you all to read more about these organizations in the newsletter, and how you can take these projects back to your school. Together, student leaders in California leaders can make a difference in their communities!

CASL provides amazing opportunities for student leaders. I invite you all to participate in our statewide community service projects, attend our Area Conferences, and our annual State Conference in San Jose at the end of March. For more information, please check out our website: www.casl1.org or feel free to email me with any questions or comments at kelsey@knatsuhara.com. Thank you for taking the time to read this newsletter and for staying involved with CASL! I look forward to working with all of you this year.

Sincerely, Kelsey Natsuhara (CASL State President)

# **CASL Community Service Projects**

he California Association of Student Leaders wants to emphasize and encourage student leaders to get involved and serve their communities and schools. The CASL State Board has chosen two organizations to support this year: the Children's Hospital of Orange County and the Elizabeth Glaser Pediatric AIDS Foundation.

The Children's Hospital of Orange County(CHOC) has been serving children since 1964. Their main hospital ILDREN'S in Orange County is a  $\bigcirc$  \$ **P** | **T**  $\land$  **L** state of the art facility with **QRANGE MISSION** the newest technology in research, prevention,

the medicinal field. CHOC is exclusively a children's hospital, dedicated to nurture, advance, and protect the health and well-being of children, regardless of the family's ability to pay. Your school can support this organization, through coin or toy drives, making get well cards for the childhood patients, or simply by raising awareness on CHOC. Visit their website www.choc.org for additional information.

The Elizabeth Glaser Pediatric AIDS Foundation seeks to prevent pediatric HIV infection, wipe out pediatric AIDS through and

treatment programs. The Elizabeth Glaser Pediatric AIDS Foundation has three main avenues for fighting pediatric AIDS: funding critical research, launching global health programs, a n d

CASL

advocating for children's health. You can support this organization by holding a coin drive, taking part in their letter writing campaign (information on their website), or raising awareness on Pediatric AIDS at your school. For additional information, visit their website: www.pedaids.org

The CASL State Board encourages your school to take part in these community service projects. All schools that participate are asked to email their totals (i.e. money raised, activities held, students reached with information, etc.) to our CASL State President, Kelsey Natsuhara at Kelsey@Knatsuhara.com If you have any questions feel free to email Kelsey as well. We can make a difference as student leaders!

Never doubt that a small group of thoughtful, committed citizens can change the world. -Margaret Mead





# Idea Exchange

The CASL State Board has been up and down the state of California and nationally into Kansas, here are some of their Activity ideas they ran across.

Mr. Nice Guy: For schools that do not have a homecoming king, this is a great alternative. This event mirrors homecoming/spirit week that occurs in the fall. Mr. Nice Guy usually takes place in the spring, as a sort of mini spirit week halfway through the year. Students and staff nominate Senior and then the top 6-7 are chosen. They must meet certain eligibility requirements, such as grades and attendance. The guys must prepare a talent to perform, such as a dance routine or skit, and answer questions at a "Mr. Nice Guy" rally, usually on Thursday. The entire school votes the next day (Friday). On Friday night, we have a Powder Puff game, where the Senior and Junior girls battle it out on the football field. At half time the Mr. Nice Guy nominees ride out on to the field in trucks with their mothers as their escorts, and the winner is announced and crowned. This is a great event to raise school spirit and a fun opportunity for a lot of people to get involved.

Senior vs. Staff: In this activity, the seniors (or for middle school, 7th or 8th graders) challenge the staff to a game of basketball, dodge ball, volleyball, etc. Have about 10-15 spirited staff members and 10 -15 students sign up. For the students, have eligibility requirements (grades, attendance, etc.). Allow each team to have equal practice time in the school gym approximately 2 weeks prior to the event. It is a lot of fun if the teams make shirts and wear matching "uniforms." For example, for the volleyball game the seniors wore hot pink shirts that said "I C Spandex" and had their numbers and nicknames on the back of their shirts. Advertise the game heavily and sell tickets for \$5. We donated all of the profits to a charitable organization. The game is a ton of fun and a great fundraiser, too!

St. Baldrick's: This is a great way to support a very worthwhile organization. St. Baldrick's is an organization that supports childhood cancer. Find people on your campus that would be willing to shave their head in front of the whole school. The "shavees" carry around cans and collect donations the week prior to the shaving. On Friday, the shavees gathered at an assembly or lunchtime activity. Local barbers came to our school to help with the shaving. At the actual event, encourage people to donate, have music, and really cheer on the people shaving their heads. Try to find outgoing shavees, people with long hair, or even girls if they are willing! In order to participate, contact the St. Baldrick's organization at www.stbaldricks.org. They will provide you with signs, publicity information, and fun things to pass out.

# NASC Delegate Q&A

30 plus delegates from California (1400 plus nationally) had the opportunity to apply, attend and learn from the NASC Conference in Overland Park, Kansas this year. On their return of attending the Harry S Truman Library, a Wakeboard Park, Amusement Parks and the likes we asked them a few questions to share their experience, I've left the names of the students off mainly because they all felt the same way and to single out one response wouldn't be fair to the rest.

#### 1. How did attending NASC improve you as a student leader?

"Through the motivational speakers and especially the Special Olympics service project, I learned many valuable leadership lessons. The Special Olympics project taught me about tolerance and gave me a great project to bring back to my school." "Stereotypes I had in my head were broken down, I was pushed out of my comfort zone to do things I didn't think I could, and overall I learned first hand that we are more the same then we are different."

## 2. Because you went to NASC, how will your school be a better place in the years to come?

"Because of the NASC conference I was able to receive the contact information for not only other student leaders from across California, but also leaders from across the country allowing me the ability to find new ideas or helpful tips/themes/fundraising ideas for the years to come."

"NASC opened my eyes to the many different lifestyles throughout our nation, and it made me realize the importance of embracing the various diversities throughout my own campus."

#### 3. Why should a student leader attend NASC?

"It is truly an opportunity to refine one's leadership skills."

"I cannot stress enough the importance on why a student leader should attend NASC. I know my experience was truly life changing ..."

#### 4. Any other thoughts that you have?

"The whole experience of NASC is mind blowing because probably never again in your life are you going to be presented with the opportunity to be surrounded by people who are completely different than yourself, yet share the same hopes, dreams, and wishes."

"The trip is such a life-changing and amazing experience, I can only wish that more kids are able to attend next year from California because it improves an individual so greatly."

These trips have become milestones in a student leaders life, they have changed their thoughts, their actions and their schools, the only downfall is this trip has become habit forming. As an activities director your part in all of this is just telling your student to sign up. Many schools help subsidize the trip, ask for donations from other organizations or the student themselves pays outright. Regardless of the funds, CADA picks up the registration for the student at the conference itself. Your school must be a member of the National organization but that fee is minimal.



California Student Delegation to NASC 2007 Overland Park, Kansas

## 72nd NASC Conference June 2008 Texas

#### CALIFORNIA DELEGATION APPLICATION IS ON THE REVERSE SIDE

he 73rd

is coming this summer to Northwest High School — Justin, Texas and this event will bring together over 1600 students from around the world to gain new perspectives and insights on student leadership issues.

The interaction of top student leaders from around the country makes this an extraordinary conference opportunity. About forty students from around the State will represent California in this once in a life time event.

The state delegation will h o t e l

Annual travel together prior to the National Association of conference, building a team Student Council Convention and family spirit and becoming a cohesive group prior

experiencing to conference.



#### You could be one of the **California Delegates!**

The cost of this trip not to exceed \$1200.00 for the eight days. This includes all air, rail, or other transportation, all / room

accommodations, all meals, transportation to all events, conference shirts and trade supervision by the items. credentialed CADA/CASL For further information: advisors as well as the

> conference staff. Submit a copy of the application and no more than one on page your reasons for wanting to represent your

state and include a \$250 deposit (refunded if not selected) no later than January 15. 2007 to:

> J. Peter Cahn **PO Box 1554** Woodland, CA 95776

#### **ATTENTION: NASC**

admissions, taxes, gratuities, Applicants will be notified by February 6<sup>th</sup> as to selection.

J. Peter Cahn (530) 219-0958 **CADA State Leg Advocate** pcahn@cada1.org Jack Ziegler (530) 666-0808 **CASL Coordinator** jziggie@aol.com Visit the CASL website at www.casl1.org

Remaining trip costs will be due in payments on April 1<sup>st</sup> and May 1st.

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## California Delegation Application for National Association of Student Council's 2008 Convention

in School in 2008-09
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reasons for wanting to represent California and a \$250 1554, Woodland CA. 95776, Attn: NASC (530) 219-0958 JCa9@aol.com or 808 jziggie@aol.com at www.casl1.org. on or before April 1 <sup>st</sup> & May 1 <sup>st</sup> , 2008 IS PAGE OUT OR XEROX A COPY HIS IS THE APPLICATION



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# Character Counts! Person of Character



#### October 21-27, 2007

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http://www.charactercounts.org/ccweek/index.php

- $\partial$  A person of character plays fair even when others don't and values no achievement unless it was attained with honor.
- $\partial$  A person of character has strong convictions, yet avoids self-righteousness.
- $\partial$  A person of character believes in the inherent dignity of all people and treats everyone with respect, even those whose ideas and ideologies evoke strong disagreement.
- $\partial$  A person of character deals with criticism constructively and is self-confident enough to take good advice, to admit and learn from mistakes, to feel and express genuine remorse, and to apologize graciously.
- $\partial$  A person of character knows what's important, sacrifices now for later, is in control of attitudes and actions, overcomes negative impulses, and makes the best of every situation.
- $\partial$  A person of character willingly faces fears and tackles unpleasant tasks.
- $\partial$  A person of character is consistently and self-consciously kind and empathetic, giving generously without concern for reward.
- $\partial$  A person of character feels and expresses gratitude freely and frequently.
- $\partial$   $\;$  A person of character is not defeated by failure or dissuaded by disappointment.
- $\partial$  A person of character seeks true happiness in living a life of purpose and meaning, placing a higher value on significance than success.

This is Michael Josephson reminding you that character counts.

et's face it: It's not easy to become a person of character. It takes a good heart, but it also requires wisdom to know right from wrong and the discipline to do right even when it's costly, inconvenient, or difficult.

Becoming a person of character is a lifelong quest to be better.

 $\partial$  A person of character values honesty and integrity and pays whatever price is needed to be worthy of trust, earning the pride of family and friends and selfrespect.



It's so simple to be wise. Just think of something stupid to say -- and then don't say it. Sam Levenson, humorist, TV host, writer (1911-1980)

Would you ever have the nerve to talk to anyone else as callously as you talk to yourself? You have done nothing to deserve abusive treatment. You deserve an apology.

#### Jane R. Hirschmann and Carol Munter

Appear always what you are and a little less. Greek proverb

Praise does wonders for our sense of hearing. Arnold H. Glasow

Integrity, respect, compassion, and fairness become obstacles to people who think winning is everything. **Michael Josephson** 



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## **Congratulations to Our CADA Trained Schools**

Elsie Allen HS

We would like to congratulate all the schools that attended CADA Leadership Camps this summer. Below you'll find a list of schools that attended camp, any questions contact their advisors .

A.E. Wright MS Alverno HS Analy HS Ann Sobrato HS Antelope Valley High Archbishop Riordan HS Arroyo Grande High Arroyo Seco Jr. High Arvin High Ayala High Balboa Middle Bear River High Bear Valley Middle Benicia High **Bishop Union High** Bret Harte HS **Buena Park HS Burbank High Burroughs HS Burton Middle** Cabrillo MS Canvon High Carmel High **Caruthers High** Castaic MS Central High - East Central High - West **Ceres High** Cesar Chavez high Chino Hills High Christensen Middle **Clayton Valley HS** Colina Middle Cooley MS **Cope Middle** Coronado High De Anza MS Diamond View MS Dixon HS **Douglas HS Douglass MS** Downey High **Dunn School** East Bakersfield High Eastside HS Edison High Edward Harris MS El Camino HS El Capitan High El Diamante High

Penny Hutchens Joelle Lilavois Andrew Del Monte Marla Carroll Kristi Speir Sabrina Santilli Shannon Hurtado Shonna August Mary Alice Orrin Deborah Weiss Jose Duenas Chris Bean Denise Van Doorn Mary Wheat Sonja Pratt Zach Abernathy Suzan Guba Wendy Miller Dale Hunzeker Stephan Bradley Mary Anne Bowles Taggart Lee Leigh Cambra Tyson Lowry Matthew Rubin Martha Baldes Kelly Hope Linda Cooper Patty Judge Janet Roberts Nicole Gorin Marlene Miranda Shane Frank Cari Prater Karen Skoog Sandy Ferguson Carol Cook Paula Panfilio Lorrain Brownell Karen Lamb Melissa Dickinson Gordon Weisenberger Susie Childs Dan Gregor Lyndsay Rouzer Carol Sanderson Michelle Singer Derek Padilla Andie Levine Nathaniel Neese

Esperanza High Excelsior Ed. Center Excelsior MS Exeter High Fallbrook Union High Fallon MS Foothill High Forster MS Franklin High Frontier HS Golden Valley HS Granada MS Hanford High Helix Charter High Highland High **Highlands Ranch HS** Hinsdale Central High Irvington High J Serra High Jefferson School Junction Ave. Jurupa Valley High Knight High School Kolb MS Kraemer Middle La Entrada School La Puente HS Las Colinas MS Lawrence MS Lee MS Lick HS Littlerock High Loara High Los Cerritos MS Los Osos HS Madera South HS Madison HS Mae Hensley Jr. High Marin Catholic High Marina Village MS Mater Dei High Mayfair High McFarland HS Mills MS Milpitas High Miramonte HS Monte Vista High Monte Vista High Mt. Whitney High Murray Middle Murrieta Valley High Nipomo High O'Hara Park MS Palm Springs High

Kristine Holtzer Jason Kaylor DeAnna Crocker Kim Karr J.P. Nyberg Josh Way Natalie Frietas Teresa Hutson Amanda Soboleski Karen Parks Lauretta Eldridge Laura Dannerth **Boel Wille** Kim Dodd Jeff Wenham Dan Morrow Rashaan Davis Pam Kalafut Kristina Palos Chris Plaia Christina Orsi Cindv Levinskv Tim Hopper Tammie Furman Lavees Best Don Shaffer Steve Gallagher Diori Jones Becky Kaspar Marylee Pena Susan Ross Stephanie Shiraki Kathryn Taylor Paul Chylinski Corissa Glesne Janine Houk Julie Zimmerman Lori Franks **Carol Bridges** Lynn Maloney Susan Karpowicz Hector Medrano Amanda McAndrew Shari Gonzales Scott Meyer Janet Boyer Valerie Peterson Andrea Greco Adam Krzywicki Judy Oto Robin Campbell Geniel Moon Jim Johnson Kathy Overturf Mike Murphy

Palmdale HS Paramount High Parras MS Patrick Henry High Patriot HS Pau-Wa-Lu **Pioneer High Pioneer HS** Pitman High Point Loma HS Ponderosa High Price Middle **Prospect HS Providence High** Quartz Hill High Rancho Cucamonga **Redwood High** Redwood Middle Rincon Valley Middle Rio Norte Jr. High Rio Vista HS **River City HS River Valley HS Rubidoux High** Russell Middle Sanger High Santa Susana HS Scotts Valley High Sequoia Middle Sierra HS Sierra Middle Slater Middle St. Elizabeth HS St. Ignatius Prep Stockdale High Taft Union High Tarbut V'Torah HS Tenaya MS Terra Nova HS Thompson Middle Tranquility HS **Tulare Union HS** Turlock HS Union Mine HS Vista Murrieta High Waterloo Middle West Ranch High Westlake HS Willow Glen High Willow Glen M iddle Winship Middle Winters High Yorba Linda MS Yreka High Yuba City High

Wendy Bell Elsa Reynoso Michael Nannini Bill Miller Todd Chard Mena Dedmon Jon Newsom Laura Nielsen Julie Gwin none Jeff Burghardt Eileen Beckley Tara Sheedy Michele Collins Jeff Culver Mary Jane Smith Nick Miller Elizabeth Dixon Ola King-Claye Ron Ipplito Noelle Gomes Shellev Alton Cyndi Simmons Todd Chard Maggie Doherty Ron Scott John Beck Dayna Fisher Barbara Johnson Vicki Clason Allison Gadeke Sandi Martin Bernadette Brehm Donna Murphy Stella Kidd Eric Newton Annie O'Reilly Adrienne Nau Perrin Belway Will Spahr Harlan Awbrey Mark Hatton Jennifer Cullum Jennifer Slinger Michael Pattison Stephanie Davies Todd Arrowsmith Diane Blackburn Melissa Foster Kimberlee Lawson Danielle Ireland Polita Gonzales Patricia Holt Deann Taylor Kim Webb



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# Stay in training to count yourself among the best

**N** o matter how long you have been in customer service, chances are good that you clearly remember how excited you were on the day you completed your new-employee training. You were so happy to finally remove that little tag labeling you as a trainee.

Even now, you're probably remembering how proud you were, thinking you had learned all there was to know about your organization's products, the customer service industry and the customers you would be serving.

Think about some of your early success stories, when your customers treated you like you were the only one who could help them. Do you feel the same way today? For some of you, those first days were many years ago; for others, just a matter of months. *But the key point is:* Wouldn't you like to feel that way again?

You can if you remember that, just like professional athletes, the best customer service professionals are always in training, seeking ways to hone their service edge. Think of lifelong learning as a personal customer service workout program. Just as with any form of cross-training, your personal fitness regimen should cover several interrelated areas. You should possess five basic skills for success. Use the following questions to assess your strengths and weaknesses.

Don't be afraid to be critical, but do take credit for the things you already perform correctly.

1. **Technical/system skills.** "What is my skill level and training in telephone use, and communication technology, computers and other technology in my work?" "Do I know my organization's systems and procedures well enough to satisfy my customers?"

- 2. Interpersonal skills. "Are my behavior and attitude professional enough to successfully handle any customer concern? Would my customers, co-workers and supervisors agree?"
- 3. Product and service knowledge. "Do I know enough about my organization's products and services to correctly answer the most frequently asked questions?" "Can I answer more difficult questions?" "Can I compare the

pros and cons of my organization's products and services with those of our competitors?"

4. **Customer knowledge.** "Do I know what my customers like about my organization and what they complain about?" "Do I know the top 10 customer likes and dislikes , about our products or services?"

5. **Personal skills.** "How well do I handle the daily stress of satisfying customers?" "How do I stay challenged during times when the job seems routine?" "Am I on track with my long-term career goals?"

It's probably time to restart your training sessions. Keep a "learning log"—a notebook or pad—always at hand to write down your questions and answers. That will help you better define your learning goals and help you continue to improve your service performance.

*Be sure to organize your efforts:* You can't learn everything at once, so don't try. Focus your lifelong learning program on one area at a time.

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# CADA/CASL Leadership Development Day

Who: Any middle school or high school can host.

- **What:** A day of leadership training includes utilizing the host school's ASB leaders as small group facilitators in a day of activities and learning for 200-300 middle school leaders from your local area.
- **When:** Any day which works best for you and your district where there is an open date in your school gymnasium or other facility.
- Where: The events generally take place in a gymnasium from approximately 9:00 a.m. 1:30 p.m.
- **Why:** First, to give the opportunity to **high school** leaders to apply the skills they have learned allowing them to take it to the next level. As these student leaders take on the role of "teachers" this provides new perspectives which will allow them to continue to learn and grow as leaders in many positive ways.

Secondly, for **middle school** students, it is an opportunity to learn leadership skills in smaller group settings with their high school leader serving as facilitators and role models.

Lastly, for the **advisor**, it is a different venue in which CADA would like to offer as an additional resource for your students to learn and apply leadership skills to the existing camps, area conferences and state convention. We are all very excited to bring this new opportunity directly to your school!

**How:** Simply contact the CADA/CASL Leadership Development Coordinator – Sandi Kurland, <u>sandrakurland@cox.net</u> or cell 619-957-9107. Coming soon you will be able to view this information on the CADA website, www.cada1.org.





Cell Phone: 619.957.9107 E-mail: sandrakurland@cox.net Www.cada1.org

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	CADA Statewide	e Calendar	of Events*
July 13-16, 2007	UC Santa Barbara, High School Camp	November 2007	Area F Mini Conference (Rancho Cucamonga)
July 18-21, 2007	UC Santa Barbara II, High School Camp	November 20, 07	Area E Student Leadership Conference
July 23-25, 2007	UC Santa Barbara, Middle School Camp	December 3, 07	Area C Advisor Conference
July 29-Aug 1 2007	Stanford, High School Camp	January, 2008	Area E STARS Conference
August 3-5, 2007	Stanford, Middle School Camp	January, 2008	Area E Mini Conference (S. Pasadena)
September 15.16, 07	South Lake Tahoe Adult Conference	January 15, 08	Deadline for NASC Student Delegation
September 17, 2007	Area D Advisor Conference	January 2008	Early Reg. Deadline for CADA Convention
September 29, 2007	Area E & F Advisor Conference	February 1, 08	Deadline - Outstanding Activities Program Award
October 1.2, 2007	Area C High School / Middle School Conf.	February 2008	Area F Middle School Conference (Yorba Lin)
October 2.3, 2007	Area A High School / Middle School Conf.	February 2008	Area D High School Conference (Ventura)
October	Area F Mini Conference (Temecula)	Feb 27-Mar. 1, 08	CADA Conference * Reno Hilton
October	Area F Mini Conference (Yorba Linda)	Mar 28-30,08	CASL Middle School Conference * San Jose
November	Area D Middle School Conference	Mar 29-31, 08	CASL High School Conference * San Jose
November 15, 2007	Area G Student Leadership Conference	May 2008	Central Valley (Modesto) Student Conference
November 19, 2007	Area B Student Leadership Conference	June 23-29, 2008	72nd NASC Conference * Texas
November 19, 2007	Area F Student Leadership Conference		

\* Area Coordinator is the contact unless otherwise noted, see above numbers for information

For more detailed information check the web site at www.cada1.org

CADA News 3540 Soquel Ave. Suite A Santa Cruz, CA 95062